VOL. II

WINNIPEG, MAN., JUNE, 1926.

No. 6

# The Significance of Co-operation

In a few years, if co-operators and co-operative societies respond to the call of the International Co-operative Alliance, the annual celebration of Co-operators' Day (the first Saturday in the month of July), will be recognized in all lands as having great-importance and significance. Economists will see in it a manifestation of the economic strength of organized consumers and producers; politicians will realize that a new power is growing in the world with which statesmen in all countries will in future have to reckon; moralists and ethical teachers will welcome it as evidence that standards of human conductare rising and that men and women in all lands at last know how to co-operate for the common good. And to the consuming and toiling masses in all countries where men and women are seeking a way of escape from evil conditions created by competitive trade and profiteering capitalism, Co-operators' Day will bring new encouragements, hope, and faith in the good time coming, the time when all nations will be linked together in one great International Co-operative Union, and all will work together in peace and amity-"All for each and each for all."-From the Co-operators' Day pamphlet published by the Co-operative Union of Great Britain and Ireland.

# Farmers Score at Ottawa

# Campbell Amendment Giving Farmer Right to Name Terminal Elevator, Passes Agricultural Committee and Commons

The Campbell Amendment to the Canada Grain Act, which gives to the farmer the right to say to what terminal elevator his grain has to be shipped, passed the Agricultural Committee of the House of Commons on June 8 by a vote of 56 to 12, and two days later it passed the House without a division.

The passage of this measure, with support from all parties, marks a very decisive victory for the western farmer. With one exception, not a vote from the prairie provinces was recorded against the bill. The exception was W. Kennedy, member for Winnipeg South Centre. He spoke and voted against the

Taking the Count

bill in the Agricultural Committee, and he spoke against it in the House of Commons. The Progressives have only 12

members on the Agricultural Committee and the majority of 56 indicates the support they received from other parties. This large majority was doubtless the cause of the bill going through the House of Commons without a division. Approval of the bill cut so much across party lines that no one cared to call for a division.

# A Farmers Right

The real fight took place before the committee with the Pools as the champions of the rights of the western farmer. They made it quite clear that what they were asking for was a right of all farmers in the west; a right they had enjoyed ever since there was a grain trade in Western Canada, until the right was taken away from them last year by legislation framed by the grain trade. Many members of the committee were favorably impressed when the supporters of the Bill pointed out that if the amendment became law the non-pool farmer would be able to ship through Pool country elevators to other than Pool terminals. It was very clear also that a number of the committee were impatient of the purely legal and technical arguments. They saw that what was wanted by the farmers was the right of the producer to ship his grain just as he desired, and they could not see why he should not have the right in view of the fact that it was his grain and he was entitled to every cent he could get out of it, and that the elevator companies were paid a reasonable fee for all the services they rendered.

# The Big Guns

At the same time the hard work done in the lobbies at Ottawa by the grain trade to block the Bill must not be underestimated. For many weeks the trade maintained a persistent lobby among the members and every pressure they could exercise was brought to bear against the Campbell Amendment. Before the committee the case for the trade was presented by Dr. McGill, secretary of the Winnipeg Grain Exchange, and two of the ablest lawyers in the West: Isaac Pitblado, K.C., and H. J. Symington, K.C. It is needless to say they put up the best arguments available against the Bill besides making an appeal to the Pool not to use its great strength to put the private trade out of business.

# An Echo from Last Year.

John Ward, secretary of the Council of Agriculture, supported the bill on behalf of the farmers' organizations which, he said, included in their membership both Pool and non-Pool farmers. and he asked for the bill as a right of all the farmers of Western Canada. The only exciting incident in the three sittings of the committee, namely, on June 1st, 2nd and 8th, arose out of the address by Mr. Symington. He opened his speech by saying that he opposed the proposed legislation last year on behalf of the Council of Agriculture, and he opposed it this year on precisely the same grounds as he opposed it last year. When he finished he was promptly asked from whom he received his instructions to oppose the legislation last year. He stated that he had come "down from Winnipeg under retainer, for the sole and only purpose of representing the Canadian Council of Agriculture"; that he had met the committee of the council four or five times and discussed with them amendments to the Canada Grain Act, and that whether or not he received instructions to oppose this particular amendment, Mr. Ward then he opposed it. rose and stated that he prepared the instructions to Mr. Symington on behalf of the council, and



C. H. BURNELL,
President Manitoba Pool and Secretary
of Central Selling Agency, who laid
the Pool case before the Agricultural Committee.

that Mr. Symington was not instructed to oppose this particular amendment, because the council was neutral with regard to it. Mr. Symington insisted that he had opposed the amendment and further stated that he was acting under the instructions of the

(Continued on Page 16.)

# Calgary Exchange and U.L.G.

The following statement was United Livestock issued by growers on May 26th:

It is now nearly six weeks since the Calgary Livestock Exchange, on April 16th, commenced a fight against Co-operative Livestock Marketing, which led, on April 26th, to the suspension of United Livestock Growers from membership, and, consequently, from trading priviliges on the Calgary Stockyards. The matter has not yet been brought to a conclusion, but we are just as confident of the outcome as on the opening day of the fight. Since May 7th we have been operating under a special temporary license from the Department of Agriculture, which leaves the Company entirely outside of the jurisdiction of the Exchange, and subject only to the Department.

Since May 3rd officials of the Department of Agriculture have been conducting an investigation in the course of which they have gone very thoroughly into the books and records of this Company. That investigation has now been brought to an end, and, while it would not be proper to comment on it until a report has been rendered, it is in order for us to say that all records of the business of United Livestock Growers, on the Calgary Yards were thrown open for examination, Not only were particulars given the Government officials of matters on which they asked for information, but they were requested to make an extended investigation into the way in which the whole business of the Campany is carried on. Their auditor has spent many days in the Company's office examining and checking records. In addition, we have furnished them with a lengthy report on methods as applied to the co-operative marketing of cattle and hogs.

# Winnipeg Exchange Protests.

It begins to look as if the opposition to co-operative live stock marketing is not confined to the Calgary Livestock Exchange. Eleven commission

firms operating on the Winnipeg market have made an attempt to join the fight. A few days ago the newspapers carried a despatch from Ottawa in which the Minister of Agriculture, Hon. Mr. Motherwell, was quoted as saying that United Livestock Growers would be protected in their trading privileges at Calgary and that if it was found the company could not operate under the regulations of the Calgary Exchange, the regulations would be changed. At that, the eleven commission firms in question signed a petition to the Board of Directors of the Winnipeg Exchange, requesting that a protest against this statement be made to the Minister.

U. L. G. Business

In case you have wondered why the Calgary Livestock Exchange should have chosen this time to attack co-operative marketing, you might find an answer in the following figures:

Business on Calgary Market handled by United Livestock Growers Limited, and percentage of total stock on market:

November 1925, 93 cars 15.3 per cent. of total.

December, 1925, 109 cars, 18.5 per cent of total.

January, 1926, 135 cars, 23.8 per cent of total.

February, 1926, 147 cars, 42.1 per cent of total.

(Continued on page 23.)

# Alberta Pool Elevator Policy

Providing that the country elevators of the Alberta Wheat Pool and the United Grain Growers, Ltd., shall be placed for operation under a joint handling company, a draft agreement between the Pool and the U.G.G was approved by a very large majority at a special meeting of delegates held in Calgary on May 20th. The Pool will thus secure the use and joint control of 182 elevators without incurring any capital expenditure.

The agreement is for a term of two years. It does not include terminal elevators. The operating company will be controlled by a board composed of an equal number of representatives from the boards of the Pool and the U.G.G. It will be purely a handling organization, and will have nothing to do with sales. All Pool grain will continue to be sold by the Pool's selling agency, as at present. Any surplus earnings of the elevator system, after caring for capital and operating costs, will be divided pro rata on the basis of the number of bushels handled for the Pool and the U.G.G respect-

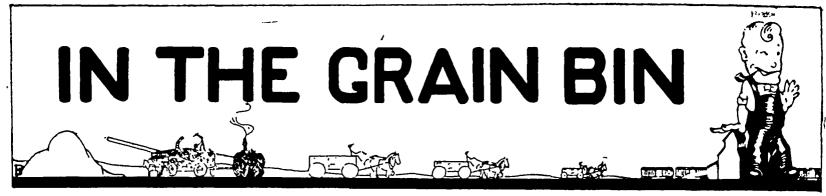
The arrangement is the sequel to a suggestion made to the Pool Board recently by the Board of the U. G. G. This suggestion was

given very careful consideration by the Pool Board, and a committee of the Board was instructed to meet a committee of the U. G. G. Board and endeavor to work out a practicable scheme. A plan was evolved by the committee, and the draft agreement between the two organizations was then prepared by the Pool's legal advisers.

The special meeting of delegates was called because the Board, while they felt that from a strictly business standpoint the plan had a great deal to commend it, still saw possible objections on the ground of adverse sentiment among the Pool membership.

The meeting of delegates instructed the Pool Board to endeavor to make a concurrent agreement with the U.G.G. for the sale of all U. G. G. elevators in Alberta to the Pool at the end of the two years' agreement.

To serve points in the province which are not at present served either by the Pool or the U. G. G. elevators, the Pool Board has decided at once to build or buy thirty elevators at Alberta points. The volume of wheat handled is the basis upon which the selection of points has been -The "U. F. A."



By R. M. MAHONEY, Manager

## THE END OF THE FISCAL YEAR

At this time it seems to me there is no matter of more importance and interest to us all than the closing of the year's business of the Wheat Pool and also of the Local Elevator Associations.

#### Pool Elevator Cut-off

The closing of the Pool elevator year need not and does not interfere with the closing of the Pool year, insofar as deliveries are concerned. We in

Winnipeg office are as anxious to have the elevator year finished and statements of the year's business made up as the officers and members of the local associations are, so that at the annual

This article deals with the end of the Pool and Pool elevator year.

READ CAREFULLY.

Pool meeting in Brandon on July 28, these statements (estimated on the basis of figures then available) can be gone over with the delegates from elevator points, in the event that it has not been possible to hold the Local Elevator Association meetings prior to the Pool annual meeting. As a consequence, the secretaries and agents of the Local Elevator Associations have been advised that the Pool elevators will be shipped out for their final cut-off early in July and have been asked to see that all grain to be delivered to the Pool elevators is in before June 30. This means that before July 15 (the Pool cut-off date) all Elevator Association grain will have been shipped to Fort William or Port Arthur and we will be able to make up statements showing as nearly as it is possible at that time how the operation of Pool elevators has worked out this year. Elevator members should keep this in mind and assist their association and the office by hauling in what grain they have left just as soon as they possibly can, so that there will be no Elevator Association grain left in the country when June 30 comes.

# Pool Cut-Off

So far as the 1925-26 Pool is concerned, grain may be delivered up to and including July 15, on the following basis:—

Less than carload lots of grain to be included in this year's business must be delivered to the country elevator before or on July 15. Carlot shipments, to get into this year's Pool, must be made from the country not later than July 15.

Any less than carload lot deliveries on July 16 or after will go into the 1926-27 Pool; any carlots shipped after July 15 will go into the 1926-27 Pool.

You understand that there must be an end to every business year, and while it may be somewhat inconvenient to certain members to get their grain in before the dates set for final cut-offs, yet we have postponed the year-end to as late a date as we could possibly do and yet have our financial statements ready for the annual meeting at Brandon on July 28.

# Elevator Association Annual Meetings

Just when the Local Elevator Association

annual meetings will be held I cannot now state, as we cannot prepare our definite financial statements until such time as it has been determined what terminal earnings we will have and what

the final Pool payments will be. Estimated statements will be made up as soon as possible after June 30, but we will suggest and recommend that the annual Elevator Association meetings should not be held until absolutely final and accurate audited statements can be submitted to the shareholders.

R. M. M.

## POOL ELEVATORS

In March we wrote a short review of the progress made at various points in Manitoba in the organization of Local Elevator Associations for the acquiring of Pool elevators. As we read over that report today, it is hard to realize that so much has been accomplished in elevator organization during a short period of three months.

tion during a short period of three months.

Thornhill had at that time just received their charter and were working on their permanent agreements; today they show over 10,300 acres of cultivated land signed up to their Association and their 40,000 bushel elevator stands completed—a monument to their enthusiasm and untiring efforts.

Croll we did not mention in March, because so little had been done there that we felt it was wise to keep still about it; today we are holding agreements and new five-year Pool contracts covering 10,533 acres of land under cultivation, and the builders have just finished a 50,000 bushel elevator, up-to-date in every detail of construction and equipment.

Ewart was working hard at the time of our last report and we knew they would make their quota; their agreements and Pool contracts cover approximately 10,300 acres of cultivated land, and the material is on hand for a new 50,000 bushel elevator. Construction will commence before the end of the present week.

Cromer is in about the same position, with an equivalent acreage to Ewart signed up and all ready for their elevator, which will be under way in the course of the next ten days or two weeks.

Erickson elevator has not been started yet; as mentioned in our March report, the old Farmers' elevator was taken over and it could not be torn down for rebuilding until it was hipped clean of grain. They will start tearing down about the 20th, and, with the material for the new house on the ground already, it will be but a very short time until their elevator will be ready to take in grain. Their acreage totals around 11,500 acres.

At Somerset the elevator will be completed in about two weeks' time; a 50,000 bushel house, equipped with the most up-to-date machinery and backed by an enthusiastic association of Pool

farmers controlling 10,000 acres of land seeded to crop.

# Manitou Signs 12,000 Acres

The Manitou farmers got together and put across an elevator canvass in which they have signed up 12,000 acres; the Pembina Farmers' Elevator Company, at Manitou, have sold their elevator to the Pool; it has been torn down and the material will be used in the new 50,000 bushel elevator, construction of which will commence next week.

Gilbert Plains have signed up their acreage and are ready for an elevator as soon as we can get the workmen on the job.

In our March report we mentioned that we were holding a meeting at Mather that week; their work was cleaned up some weeks ago and just as soon as the site is ready, material will be ord-

ered for their elevator, which will be a 50,000 bushel twenty-four bin house, as modern and up-to-date as an elevator can be.

Mr. Gibson, one of our field men, went to Glenboro about the 10th of May to help the people there with an elevator canvass. On May 19 they were granted their association charter, and we have in the office now agreements and contracts covering 11,800 acres of crop. As soon as the elevator site is ready, material will be shipped to Glenboro and construction started.

At the same time Mr. McPhail went to Elgin to help them line up acreage for an elevator. Their charter was granted June 4, and they are all set for their elevator. A meeting will be held on Thursday night to decide on the size and type of house that will be acquired there.

Basswood is in the same position, with more than their minimum acreage signed up. Mr. Day helped them with their canvass and after signing up over 10,000 acres in a week, their charter was granted on May27. Their agreements cover 11,600 acres of land under culti-

vation. The elevators there will be examined this week to ascertain if any one available would be suitable to handle the Elevator Association business; if not, arrangements will be made for construction at once.

Kaleida have completed petitions and been granted a charter; a meeting is to be held there Wednesday to decide about the elevator. Their agreements have also been signed up, to more than 10,000 acres. Mr. Chapman was with them for several days and reported only an odd half dozen farmers in the district were not signed up to the elevator.

At several other points successful canvasses have been carried on, but there are certain details to be cleaned up before it will be finally decided

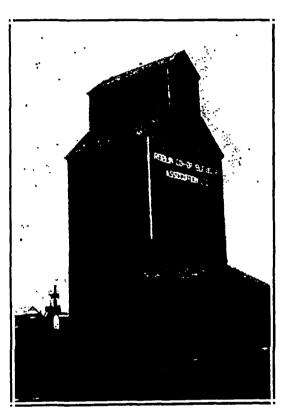
what will be done in regard to getting elevators. In the meantime, this leaves us with at least twenty-two Pool elevators to be operated in Manitoba this year; each one located at a point where the members have studied Manitoba Pool elevator policy; decided they wanted an elevator of their own and gone out after it; giving up their time and donating their services so that the farmers of their district and of the province might take that one more step forward towards the goal which beckons them all; full control of their own grain from the field

ward towards the goal which beckons them all; full control of their own grain from the field to the consumer.

—T. E. P.

Note—Acreage listed in referring to elevator sign-ups covers only land actually under cul-

tivation from which grain will be put through the elevator; it does not include land sown to grain for seed or feed, but only marketable crop.



POOL ELEVATOR AT ROBLIN.

#### IMPORTANT NOTICE

We are holding in the office the March interim payment due on approximately 37,000 bushels of wheat and 90,000 bushels of coarse grains. This money cannot be sent to the parties who should receive it until the growers' certificates are forwarded to Winnipeg office.

This payment is due on 1925-26 Pool grain delivered up to March 10, 1926. If you are holding any certificates issued before that date, send them to us at once, or if you have lost any or they have been destroyed in error, advise immediately.

Certificates issued after March 10 should also be mailed to Winnipeg office promptly, to be on hand for the final payment.



# THE SCOOP SHOVEL

Official Organ of

MANITOBA CO-OPERATIVE WHEAT PRODUCERS
LIMITED

# MANITOBA WHEAT POOL

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"CO-OPERATION—SERVICE AT COST"

WINNIPEG, MANITOBA, JUNE, 1926

#### LIBELLING CO-OPERATORS

A case of much interest to co-operatives came before the Superior Court of Quebec a week or two ago. A co-operative institution of the province brought into court an agricultural paper which had published statements which the co-operative institution claimed were of a nature to hurt its reputation.

In giving judgment Mr. Justice Loranger said: "In principle it is necessary to affirm that a newspaper in publishing false information without



Dangerous

taking the trouble to verify it, exposes itself to punitive damages, even if the article in question does not cause any actual damage. The fact that the article itself is of a nature to cause damage, or is of a nature to hurt the reputation of a person, gives rise to an action in re-

dress for the injustice caused." He ordered the offending paper to publish in its columns a copy of his judgment, or to pay damages of \$100 with costs.

A similar case was tried in a Minnesota court recently. The Minnesota Wheat Pool brought action against a man for making false and derogatory statements about the Pool. The case was won by the Pool. The Colorado Pool and the Kansas Pool have similar cases on hand, and altogether the traducer of the Pools across the border is booked for serious trouble.

Facing and fighting the lies and malice of opponents is an incidental in the history of all cooperative institutions. There was a time when the co-operatives had no legal standing and could get no redress in courts of law for such unjust attacks. That is not the case today and those

who are tempted to be careless or worse in their references to co-operatives and their officials would do well to take notice of the words of Mr. Justice Loranger.

#### THE EAST AND THE POOLS

The vigorous action taken by the Pools to secure the passing of the Campbell Amendment to the Grain Act has served to arouse a great interest in the Pools in Eastern Canada. It was known, of course, that the farmers of the prairie provinces had united to form a co-operative association for the marketing of their grain, but very hazy notions prevailed as to the form of the organization, its extent and its methods. To some it appeared only as an effort to create a monopoly to force p the price of wheat; others regarded it as merely another grain company, while around Montreal it was looked upon as an untighteous attempt to interfere with the laws of supply and demand and to usurp the rights of invested capital and destroy sound business enterprise.

Within the last few weeks the Eastern people have learned more about the Pools and their appetite for information has increased. Throughout Ontario the farmers have been asking: Why not a wheat pool for Ontario? The Board of the U. F. O. Co-operative called me into consultation, and as a result the Board will officially consider the proposition to establish a wheat pool, on June 17. In Quebec and the Maritimes they want to know whether the Pools will help them to develop their ports or will ship the bulk of their grain through

American ports.

The western Pools are thus getting into public discussion in the East, and it is up to us to see that the information given the Eastern people is correct. There are many members of our Pool with friends and relatives in the East. Write and tell them what the Pool has done and is doing for you. A sound knowledge of the Pool throughout the entire country is much to be desired and in this work individual members can perform a useful service.

# THE CAMPBELL AMENDMENT

The passing of the Campbell Amendment to the Grain Act by the Agricultural Committee and the House of Commons represents a victory for the western farmers which must not be under-estimated. Let me outline briefly what the fight at Ottawa was about.

After the Royal Grain Inquiry Commission under Mr. Justice Turgeon reported, Mr. Turgeon was instructed to draft a new grain act embodying

the recommendations of the Commission. He did this in collaboration with the Board of Grain Commissioners. He amended one section of the old act to provide for the Pools receiving at their own terminals the grain shipped by their members, and another section to make it clear that farmers shipping in carload lots had the right to say to what terminal their grain was to go.

The former amendment was passed but the grain trade succeeded in getting the latter amendment rejected and in having inserted in its place an amendment, prepared by themselves, under which the country elevator was given the right to designate the terminal elevator, and if the farmer asked for delivery at the country elevator then he lost the guarantee of the grade and weight of his grain.

The Campbell Amendment provides for the repeal of that section of the Act of last year. It restores to the farmer the right to designate the terminal elevator and its restores to him the right to receive a guarantee of grade and weight if the farmer takes delivery at the country elevator.

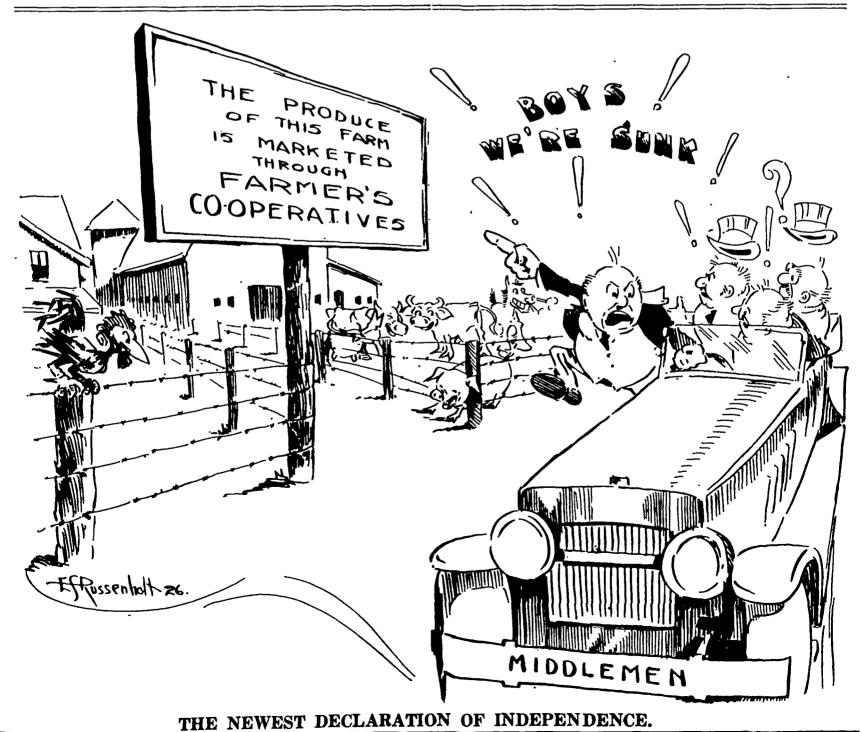
Now remember, the amendment prepared by the grain trade last year passed the Agricultural Committee and the House of Commons by large majorities. The grain trade last year put it all over the farmers and made a clear steal of a right of the farmer which has been undisputed for a quarter of a century.

These few facts will show what kind of a situ-

ation the representatives of the farmers had to face at Ottawa when they went down to support the Campbell Amendment, which, I should mention, was word for word the amendment contained in the Turgeon draft last year. They had to convert the majority on the Agricultural Committee and to convert the House of Commons, and to be completely successful, convert the Senate as well. Well, we converted the Agricultural Committee, despite the imposing legal talent employed by the grain trade and our victory was so complete that the bill passed the House of Commons without a division, that is, without a recorded vote being demanded.

We won because we succeeded in arousing a greater interest in the measure and in having a more careful consideration of the case for the farmer. One prominent member of the House frankly admitted to us that the clause in the Act by which the farmer lost the guarantee of grade and weight if he took delivery at the country elevator should not have passed but that it just slipped through in the general discussion.

At this time of writing the bill is before the Senate, and its fate is uncertain. We are not without hope and have convinced a number of the Senators of the justice of our case. If the bill is rejected by the Senate we will have to take stock of the whole situation and do what is necessary to protect the interest of our Pool members.





By F. W. RANSOM, Secretary

# LOCAL ANNUAL MEETINGS

Your directors at their last board meeting, decided that all local annual meetings should be held in the month of July. General By-Law No. 4 Section 4, requires that notice be sent to all the members twenty days prior to the holdings of such meetings. This is practically three weeks, and is so far ahead of time that the member has forgotten about the meeting when the date comes around. This year we will not only send out the usual printed form notice as we have done in other years, but a second notice in the form as a post card some three or four days before the meeting as a reminder.



Read 'em Through.

It will mean a lot of extra work in the office and some additional expense, but we want to do all that we can to insure good attendances at these meetings; that is important.

These meetings are arranged in consecutive order in each district so that the

director can be present on each occasion. Those directors who are on the Board of the Central Selling Agency will have to miss any of these meetings that clash with the date of the meeting of the central board, in which event there will be some other responsible official of the local meeting in their place.

## For Members Only

These are business meetings for the members of the Pool only, no one who is not in the Pool is allowed to attend except on the approval of the members present.

#### Procedure:-

- (a) The chairman of the local will open the proceedings.
- (b) The secretary will read the minutes of the last annual meeting.
- (c) The director for the district will then address the gathering on the year's work of the Pool; this should be followed by general discussion.
- (d) Any opinions or ideas that you think of sufficient importance to be brought to the attention of the delegates at Brandon should be put in the form of a resolution, approved and passed by the local, and then forwarded to me by your Secretary. I will see that they go to the resolution committee at the annual meeting.
- (e) Elect your officers for the ensuing year—chairman, vice-chairman, secretary and five committee men.

(f) Appoint shipping committees of three for each shipping point within the municipality.

(g) Appoint a good live delegate or delegates to represent you at the annual meeting at Brandon.

# Attend Your Local Meeting

It is vital to the movement that there be a good attendance at these meetings. Its success and tuture depends on the interest shown by the mem-You have built the largest marketing organization in the world; you own and control it; how well, how properly, how efficiently and how honestly your business is conducted depends upon how much active interest you display. You work hard all summer to produce grain, the chief commodity of agriculture in this province, and the business of selling this product of your year's toil is vital to you. You are partners in this business and it is up to you to know how it is being You have a number of hired servants here in this office—find out what they are doing, and if they are rendering proper service. There is nothing to hide; your directors will tell you what your Pool has done, is doing, and hopes to do; of the grain department, publicity department, and organization department; of the "Scoop Shovel" and educational work; of the field service, meetings, canvassing, etc., of the grain handled and the elevator policy. Attend your local meetinginquire, criticize, suggest and co-operate.

# **Delegate Representation**

The number of delegates to which each local is entitled will be based upon the total membership up to and including June 10, 1926. All the contracts from new members that have come in to that time are entered in our local ledger. This ledger includes under the name of each municipality the names of those members who have notified me of their intention to join some other local than that in which they reside. If no notice has been sent in to this office, then they still remain members of the local of their residence. The number will be carefully checked and added, and a letter will be sent to each secretary giving him the total membership in his local and the number of delegates you are entitled to elect.

#### ANNUAL MEETING

The third annual meeting of the Pool will be held at Brandon, Wednesday, July 28th. The place of the meeting is the City Hall, and the hour 10 a.m. The City of Brandon has very kindly placed its hall at our disposal for July 28 and 29. This is typical

THE SCOOP SHOVEL

of the friendliness and hospitality that has always been shown by that city to the farmers' movements.

## CO-OPERATIVE TENT

The Egg and Poultry Pool, Manitoba Co-operative Dairies and the Wheat Pool are together making arrangements for a "Co-operative Tent" at Brandon Fair. All Pool members, and members of any of the co-operative associations are invited to pay a visit. You will meet there representatives of each of the three organizations, and they will be only too glad to give you any information and answer any inquiries or questions you may ask. Chairs and tables will be provided. Come in, sit down and rest awhile; make it your restroom while attending the fair.

# Grain Acreage

We sent out a letter with reply card enclosed to every member, asking him to tells us the total acres of grain he had in this year. We sent out 16,600 letters, and we have



Get Busy.

16,600 letters, and we have received replies from 7,000. This is a good percentage of replies as compared with the experience of other organizations, nevertheless, there is no reason why we should not have got word from every one. On the other hand, it does cheer

one up to get a letter like the following:

"We wish our local to stand up as well as possible in the province in every way, so we are putting an advertisement in this week's issue of the Grandview paper, asking our members to make a special effort to send these cards in."

"WATSON OROSSLEY, Grandview."

#### REPORTS OF CONFERENCES

We have sent out altogether about 250 copies of the Report of the National Council of Co-operative Marketing Conference at Washington, and the International Wheat Pool Conference at St. Paul. We have had a number of replies expressing appreciation of these reports, the following from John Quick, of Grandview, is typical:—

"I must thank you for sending me the proceedings of the International Wheat Pool Conference. I haven't read anything so interesting for a long time, and the information contained in that book is worth a lot to anyone that is interested in co-operative marketing."

If you want a copy write in for it and one will go out free of charge.

#### FIELD SERVICE

All the field men (six in number) have been doing splendid work assisting in forming Pool elevator associations. At seven Pool elevator points they have secured up to June 1st, 384 new contracts with 137 additional members. Since it is now late in the season to make arrangements for chartering elevator associations and building new elevators, their work in canvassing for Pool elevators is practically at an end. They will now be busy checking up on non-deliveries and canvassing for new members. You can get a report on their work at your local annual meeting.

#### Special Canvassers

Besides the field men we have a few special canvassers who are out working certain municipalities. Each man is responsible for a municipality. Up to the beginning of this month W. H. McEwen had sent in 177 contracts; these were secured in six weeks in Louise municipality. E. Hebert sent in 44 contracts which he secured among the French-Canadians near Letellier, the first two weeks he was out. E. P. Davidson and M. McCutcheon, of Roblin, have been working together, and they brought in to this office over a hundred contracts, the result of their canvassing in Shell River during June.

#### Membership

The total number of contracts and membership recorded to June 12, 1926, is as follows:—

# SAPIRO LIBEL ACTION

Retrial of the \$100,000 libel action brought by Aaron Sapiro, United States lawyer, against the Leader Publishing company of Regina, and the Star Publishing company, of Saskatoon, was ordered by the Saskatchewan court of appeal on May 3, in a judgment written by Mr. Justice Lamont, and made unanimous by the concurrence of Chief Justice Haultain and Justices Hartin, McKay and Turgeon.

Their lordships' judgment is a reversal of the decision of Mr. Justice Macdonald that the plaintiff, in the course of his action, had failed to show that the articles published in The Leader,

in Regina, and the Star, in Saskatoon, referring to the plaintiffs' conduct in connection with the formation of co-operative marketing associations in the United States were not published on a privileged occasion. By this finding, Mr. Justice MacDonald brought the libel action to an end with dramatic suddenness at the conclusion of the case for the plaintiff.

Mr. Justice MacDonald found that in their articles giving details of Sapiro's alleged methods in organizing pools, the defendant newspapers were fulfilling their proper functions in publishing all available information on a subject that was of vital interest to every one of their read-

ers. With this opinion the court of appeal differs, and allows the appeal of Sapiro with costs. The costs of the original action are to depend upon the result of the new trial.

The Regina Leader has applied to the Saskatchewan Supreme Court for leave to appeal their decision to the judicial committee of the privy council.

# POOLS GROWING

New members are coming into the Nebraska Wheat Growers' Association, Hastings, at the rate of fifty a week, and the Kansas association reports more than 200 members within a month.



This page conducted by the MANITOBA CO-OPERATIVE DAIRIES, LTD., WINNIPEG

President: Wm. Grotike, Stonewall
Vice-President: N. Breton, Letellier
Secretary-Treasurer: Gordon W. Tovell, Winnipeg
Manager: Alex McKay, Winnipeg

#### Directors

W. R. Wood, Winnipeg
G. Hildebrandt, Whitemouth
Chas. Tully, Reaburn.

W. A. Black, Beausejour
G. Fjeldsted, Gimli

# **QUALITY PAYS**

Are all producers getting the very most possible out of their efforts in the production of cream? The figures presented in the last issue of "The Scoop Shovel" illustrated this point very strikingly, but we still receive low grade cream, No. 2 and lower, a direct loss to the producer. Under the old system of flat prices, previous to the grading of cream by the government, or at



Note this carefully.

proving.

least under their supervision, this loss fell on the whole industry, but under the present arrangements the loss falls directly on the person who produces this class of cream; though with the differential being paid for the higher grades, these grades are gradually im-

We have just shipped a car of No. 1 butter to Mr. James Gillanders, of London, England, which will net the producers who are supporting their own plant, the handsome sum of \$15,232 f.o.b. Winnipeg, but the point we wish to make is this, that not one can of No. 2 cream went into this car. Had we attempted to put No. 2 cream into this car of butter it would have, at best, reduced the price of the whole car by 2c per pound, which would mean on 800 56-lb. boxes, 44,800 at 2c per pound, \$896.00 on the one car. We just use this illustration to impress upon the people the necessity of keeping their cream in such a way that it will arrive in good condition. Manitoba Co-operative Dairies butter is becoming well known on the British markets, due to the splendid quality we have been able to send over there through the fine cooperation of our many customers who have taken proper care of their produce.

We are at the present time sending out a small leaflet prepared by the Department of Agriculture, Dairy Branch, which gives timely hints on the care of cream.

# GOVERNMENT DOES THE GRADING

We occasionally have people write in and tell us that we are grading their cream unfairly, when the fact is that we have absolutely nothing to do with the grading of cream, or butter, but must submit to the judgment of the experts appointed by the governments, first the cream graders, who are appointed by the provincial government, and then the federal graders who grade the butter before it is shipped, so that so far as the grading of cream is concerned it makes no difference where you send it; the grading is the same.

# THE WASTE OF COMPETITION

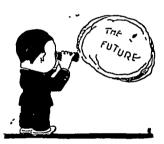
No doubt you will be somewhat disturbed by the numerous cream agents at nearly every station. This evil has grown from the foolish number of creameries that have opened up in the past few years. Who would ever say that it is good business to have fourteen creameries in Winnipeg? That, however, is the condition which the producers are up against today. What would you think of a farmer who had just sufficient harvest work for two binders and who purchased instead fourteen to do the same work? This is exactly the condition which exists today in the city of Winnipeg, as there are fourteen creameries doing business here, and I will venture to state that there are some people who will ship at least one can to each of these. Let us, just for a minute, look at what this means to the industry. In one large plant you are able to engage expert workmen who will see that the efficiency of the plant is kept up to the one hundred per cent. mark, at all times making a saving on overhead. On the other hand you have small plants inefficiently managed turning out a product of indifferent quality, which is all a serious loss to the producers, who always have to foot the bill. The Manitoba Co-operative Dairies, Limited, is owned and operated by the farmers of Manitoba. It is efficiently and economically managed, handling the largest volume of any creamery in the province, operating both night and day, so that the service is the best possible, and all surplus, if any, is returned to the producers. What more could you expect as a cream shipper? Ship your cream to your own plant, and see that your neighbor does likewise, and help along with the good work of getting the very best out of your efforts, by selling the co-operative way.



This page conducted by UNITED LIVESTOCK GROWERS LIMITED, WINNIPEG

#### HOG PRICES

Present prices for hogs are extremely gratifying to those with hogs to sell. Conditions must make many producers wish they had carried on more extensive operations in hogs instead of sacrificing them when coarse grain prices were high a year ago. Many farmers are planning increased operations in hog raising because of the contrast now offered between high hog prices and low feed prices. Perhaps it is a good time to remind producers of the cycle in hog prices which keeps on



Give it a Thought.

repeating itself every two or three years. Periods of low prices recur from time to time, and drive many farmers out of the business of producing hogs. A scarcity results and prices go away up. Then producers are attracted back into the business, and the increase

in production of hogs drives prices down again. The producer is fortunate who has plenty of hogs to sell at high prices when the scarcity is on, and the unfortunate producer is the one who

gets into the business because of the attraction of high prices, and who has hogs to market only when there is a surplus to be sold at low prices.

These big swings in production and in prices may be inevitable, and there are probably many farmers who are bound to follow the main current, selling their feed grains when prices are high, and feeding them as far as they can when prices for grains are low. Many such producers are bound to find the business of raising hogs decidedly unsatisfactory at times. But the producer who is able to plan his operations to take advantage of the situation, and who refuses to get out of the hog business when a large number of others are getting rid of their hogs is able to reap an extremely satisfactory return.

This present period of high prices is resulting in a great expansion in the number of hogs raised on this continent. We may expect a tendency towards somewhat lower prices in the fall when But the the spring pigs are ready for market. decline may not be rapid, because many conditions have kept expansion in the United States from proceeding as fast as might have been expected. In England and in Europe hog raisers have not recently found conditions satisfactory, and no immediate large expansion is looked for there.

# A GOOD MARKET

Better prices and excellent supplies of cattle have recently marked the cattle market. Feeders

who were able to carry their operations into June found a satisfactory outlet for their grain fed As a rule the high point of the cattle market is looked for in June, when the last and the best fitted of the winter fed cattle come on the market, and before there is any great run of grass cattle. The great bulk of winter fed cattle is always disposed of before this time, and the June market, in the nature of things, is one of which comparatively few can take advantage. But as a rule those who can plan to sell their winter cattle on the June market, and who can fit them properly for that market, do very well out of it.

#### GRASS CATTLE COMING

Grain fed steers and fat heifers have made up the bulk of offerings on the cattle market in recent weeks, and their owners have had reason to be satisfied with sales. From now on the heaviest shipments will probably be of cows off grass, and on such cattle there is always a danger of disappointment to owners. Such cattle are likely to go down both in weight and appearance when ship-When they have been on grass only a short time their appearance in the pasture is likely to be receptive. Other factors enter into the question of shipping or not at a particular time, so far as any particular farmer is concerned, but the market as a whole would be healthier every year if many of these early grass cattle could be held back while grass is available.

# PROGRESS IN ORGANIZATION

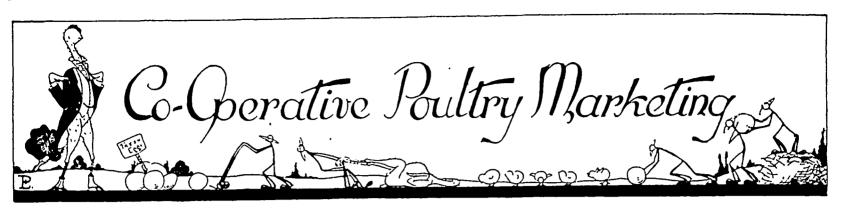
Several Manitoba shipping associations are making progress in organization on the contract plan. The Thornhill and Darlingford Association had their first load into the market the other day in charge of Robert Bamford, of Manitou, who has been appointed shipping agent by this Association.

The Dunrea Association, which will handle shipments from Margaret and Ninette as well as from Dunrea is to appoint a shipping agent this week.

The Snowflake and Pueves Association counts on including Mowbray and Windigate as shipping points, and contracts are being offered there for

Greenway, Mariapolis and Glenora expect to be included in one contract association.

Mr. P. Ferguson, registrar of co-operative associations for the province of Manitoba, is taking a keen interest in the development of contract shipping associations, and is expected to address a number of meetings on the subject.



# Manitoba Co-operative Poultry Marketing Association Limited

W. A. Landreth, President and Field Organizer A. W. Badger, Vice-President D. W. Storey, Sec'y-Mgr. DIRECTORS DIRECTORS Geo. Gordon Oak Lake W. A. Landreth, Lauder W. B. Martin, Shoal Lake Hartney D. W. Storey, W. Badger, Carman C. Howden, Goodlands Morden W.S. Patterson, Boissevain C. C. Milne, Dr. H. N. Thompson, Vird'n

Head Office: Hartney, Manitoba

suming population and consequently getting the highest prices obtainable, and in so marketing relieving the local market of the volume which heretofore was so often dumped thereon. We believe our shippers will not be slow in realizing what has been the real cause of good prices for eggs for both Pool and non-Pool shippers, namely, the existence of the Egg Pool. The hope of the producer for good returns is in co-operative marketing and in that alone.

# FINAL PAYMENT FOR FIRST POOL PERIOD.

Our first Pool period ended May 15th, and final payments have been made covering this period on a basis of extras 25c, firsts 23c, seconds 21c, and cracks 15c. During this Pool period, from April 1st to May 15th, volume equal to forty cars, or 16,101 cases, or 483,030 dozen was handled, or practically a car every working day during this period, which speaks well for the support the association is receiving.

We feel sure everyone will be well satisfied with the prices received when they consider the price of



Co-operation Pays

eggs during the early part of the period. The percentage of grades obtained this Pool period are as follows: Extras 29 per cent., firsts 39 per cent., seconds 28 per cent., cracks 4 per cent. It will be interesting for our shippers to know that out of the forty cars of eggs han-

dled during this period, not over two or three cars were marketed on the local market; the larger quantity of our eggs was marketed in Montreal, and the best prices obtainable were received. Judging from the demand for our eggs the trade must have been well satisfied, as no complaints were received and letters received relating to the product spoke very highly of the quality of our eggs.

# Value of Co-operation

During this period the market has been very steady and a gradual strengthening from the beginning of the period. We wonder if our shippers realize just what the price might have been had our forty cars during this Pool period been dumped on the local market. Glance back and consider market conditions before your Association began marketing eggs in a co-operative way. Ask yourself the question: Has the egg market ever been as steady and prices as high as since 1924, at which time we first began marketing eggs? The answer is: Co-operative marketing—marketing the product where there is the con-

#### **CULLING OF FLOCKS**

In co-operation with the extension service of the department of agriculture, the itinerary of districts in which live poultry marketing and culling of flocks will be undertaken this season is being prepared. Under this arrangement the extension service provides experienced men to do the culling of flocks, and the association attends to all organization details and provides marketing facilities in car lots. The following is the proposed itinerary, which undoubtedly will have some additions and alterations.

Miniota Napinka Makinak Cypress River Lyleton Kenville Melita Sifton Somerset Oak River Benito Birnie Ethelbert Medora Pipestone Hartney Kelwood Minto Reston Minitonas Hamiota Elgin Deloraine Laurier Crandall Elm Creek Lauder Waskada Swan River Belmont.

No effort is made to market cull hens in any district unless from forty to fifty producers will co-operate in using the culling service. They must also agree to ship their culled product in the cars provided by the association, unless they are going to use such product for home consumption. These cars are obtained at considerable expense, and only by exporting in car lots can a market be obtained this grade of product. Were we to ship large quantities of culled hens into the local Winnipeg market, the supply would soon be far in excess of the demand, and our local market would be wrecked for all concerned. The duty of our Association is to build up local markets, not to destroy them. We must always remember the interests of hundreds of producers who will not have an opportunity to sell on any other but their local market. Meetings will be held at all districts listed in our itinerary to make arrangements for culling and to thoroughly familiarize those interested with the system, and the benefits to the producer that will result from an intelligent culling system.



By A. BLANCHE GIBSON

What is so rare as a day in June?
Then, if ever, come perfect days;
Then Heaven tries earth if it be in tune,
And over it softly her warm ear lays:
Whether we look, or whether we listen,
We hear life murmur or see it glisten;
Every clod feels a stir of might,

An instinct within it that reaches and towers, And, grasping blindly above it for light, Climbs to a soul for grass and flowers.

 $-\mathbf{L}$ owell.

## WOMEN AND CO-OPERATION

Almost every day now we find women in new spheres of life or searching for knowledge in some different branch of work. The principles of cooperative marketing and the resulting benefits from such a policy of marketing to all producers, is proving a study of vital interest to no small percentage of the women.

Very shortly our well-known and, by many, well-beloved Agnes McPhail, who has the distinction of being the only woman member in the House of Commons, is leaving for the old country to study at first hand, co-operation and the problems of farm life as she finds them over there. England, Scotland and Ireland will be visited and also Denmark—that little country that has had co-operative principles applied for more than 60 years and from which such increased prosperity and such improved community life has resulted that we still look upon their achievements as almost miraculous.

Miss McPhail, the daughter of a farmer, and raised on a farm, the representative of a farmer constituency and one who has been such a strong advocate of the rights of the farmer is more than well suited for this interesting pilgrimage, if we might call it such, and we await with great interest her reports of her travels.

# **NEWS FROM GEORGIA.**

Letters from the workers in sister co-operative associations are always welcome, and one received recently from Miss Elizabeth Cairns, of the field service department of the Georgia Cotton Growers, was especially so, as it contained such interesting news of the work being carried on among women in the Sunny South. She writes: "I feel that you will be interested in knowing that we have met with what we feel is rather remarkable success in our first attempt to interest the farm women

of Georgia in the economic side of farming and in co-operative marketing.

"In some communities study clubs are being formed where the women meet to read literature sent from this office and to discuss it. We urge them to ask questions, the answers to be taken up at the next meeting.

"We have a mailing list of about 600 leading farm women in the state and we have been particularly fortunate in having a series of very interesting lectures to be mailed to them every two weeks this summer. A woman worker, who is connected with a sister co-operative, is in Denmark studying the effect that co-operation has had upon the farm homes and communities of that country, and we have arranged for her to send us a letter periodically, to be sent out to the farm women in the four southeastern cotton states. Because I believe that you will be interested, I am going to send you some of her letters as they come to us."

I am writing Miss Cairns to thank her for this kind offer and trust that some of the information she sends us will later appear on this page.

#### WOMEN REAL CO-OPERATORS IN RUSSIA

Very few traces of the work of women were to be found in the old Russian co-operative movement, but now, in line with the astonishing rennaissance in that country, the role of women has become immense. The rapid development of the movement in the last few years must be ascribed to the action of the Centrosoyus—the central organization—in urging the need for women workers as co-operators. As a result, women, who are really the purchasers at co-operative stores, have taken a far greater interest in the societies. They participate in meetings, attend lecture courses and carry on active work. Sixty thousand women have been drawn into the army of co-operators; they are helping their sisters in industry and on the farms in home life and during motherhood.

To Clean Garments Without Spotting.—Take one-half cupful of common salt, or the amount needed, and drop enough gasoline on it to make salt moist. Put a pinch of this on the soiled place, and, with a small piece of cloth rub until spot is removed. Then have ready a dry towel and continue to rub until place is entirely dry, which will only be a minute or two. Your garment will be clean and no circle from gasoline will remain.

# Co-operation At Home and Abroad

## AN EASTERN WHEAT POOL

A wheat pool for Ontario will be discussed by the Board of the United Farmers of Ontario Cooperative Company on June 17. This is the outcome of meetings between C. H. Burnell, President of the Manitoba Wheat Pool, and members of the Board of the U.F.O. Co-operative, recently held in Toronto.

Mr. Burnell when on his way to Ottawa to present the Pool case for the Campbell Amendment to the Canada Grain Act, stopped off at Toronto at the invitation of the Board of the U. F. O. Cooperative to address them on the Western Wheat Pool. There had been some talk of extending cooperative marketing in Ontario to take in wheat and the board were anxious to have first hand information regarding the organization and the operation of the Western Wheat Pools. Following this meeting Mr. Burnell discussed the subject with members of the Board, and it was eventually decided to consider the proposition formally at a meeting of the full Board on June 17. A. Gilroy, president of the U. F. O. Co-operative, is especially anxious to establish a wheat pool in Ontario, and while there is no disposition on the part of members of the Board to minimize the difficulties to be met in getting a pool on a contract basis, there is a feeling both on the Board and among the progressivly-minded farmers that Ontario should be with the West in the co-operative marketing of wheat.

#### P.E.I. EGG POOL

"The most successful year on record" was reported by the Prince Edward Island Co-operative Egg and Poultry Association, Charlottetown, P.E.I., at the annual meeting held March 11. The association handled 1,205,000 dozen eggs which was an increase over the previous year of 115,000 dozen. While the volume of business was greater, the expenses were less and the cost per dozen for handling eggs was reduced. The year closed with a net gain of \$42,539 compared

with \$36,233 the preceding year.

Good results were reported from the hatchery of the association, which shipped 30,000 baby chicks during the season. This is an increase of 66 per cent. over 1924 when 18,000 were shipped, yet there was no additional cost for operation.

In co-operation with the Dominion Live Stock Branch, Ottawa, approximately 15,000 live fowls were disposed of for the members and satisfactory returns were reported.

The association is desirous of increasing the membership of the local egg circles so that the egg production of the entire province may be handled on a cooperative basis.

# TEN MILLIONS FOR TOBACCO POOL

Cheques to the amount of more than \$10,000,000 were mailed on April 28 to members of the Burley Tobacco Growers' Co-opera-Association, tive Lexington, Kentucky, in final payment on 29 grades of the 1924 crop. These members live in Kentucky and in the surrounding states of Ohio, Indiana, West Virginia, Tennessee, Missouri, and Virginia. Twenty-three grades of the 1924 crop still remain unsold. other distribution will be made when a sufficient quantity has been sold to warrant.

The manager reports that the association still has on hand for sale 62,000 hogsheads of tobacco of the 1923 crop, 28,000 hogsheads of the 1924 crop, and 63,000 of the 1925 crop, approximately 155,000,000 pounds in all. Growers are warned that for the last five years the quantity of Burley tobacco produced has been in excess of the amount consumed, and that a continuation of this practice will simply mean lower prices for Burley tobacco.

# FORM SINGLE SELLING AGENCY

A merger has been effected between the Exchange Orange Products Company and the Exchange Lemon Products Company, both of Los Angeles, Calif.,

by which the management and sales departments of the two companies are combined. action was taken because so many of the products of the two companies were alike that a single sales organization seemed a Subsequent action necessity. was taken by the directors of the California Fruit Growers' Exchange, by means of which the products sales organization is enabled to operate under the name, "California Fruit Growers" Products Depart-Exchange, ment," thus giving it the benefit of this well-known name with the trade.

A campaign for membership in the Orange Products Company is under way as it is desired to increase the membership and enlarge the plant facilities. If a sufficiently large number of members is added by May 1, a new plant will be erected and be ready for the 1926-27 shipping Unless the required season. membership is secured by that date the manager states that the whole plan will have to be deferred for a year, as "we can only move and equip a new factory during our inactive months, November, December and January, and must have from May to November to build."

# NEW ZEALAND DAIRY CO-OP.

The sixth annual meeting of the shareholders of the New Zealand Co-operative Dairy Company, Limited, Hamilton, N.Z., was held on August 25 last year. The annual report, which was submitted August 25, covers the year ending with May 31. It includes, in addition to the activities of the butter making department, the transactions of 15 cheese factories, 3 milk-powder plants, a trading department, and a coal mine.

During the year 276,951,342 pounds of milk and 84,536,461 pounds of cream were received. The total output of dairy products for the year amounted to 31,776 tons, compared with 29,-189 tons for the preceding year. This output was made up of 22,-512 tons of butter, 4,626 tons of

cheese, 657 tons of casein, and 3,981 tons of milk powder. Coal to the extent of 152,577 tons was mined from the company's properties. Nearly one-third of this was used in association plants. At the close of the year, land, buildings, and equipment were valued at \$6,113,000, and outstanding share capital totalled \$4,145,000.

It has been proposed that the New Zealand Dairy Finance Company, Limited, be created for the purpose of providing financial assistance that the members of the association may increase their dairy herds. A separate company is to be formed to operate the coal mine.

# DUTCH FARMERS CO-OPERATE

Holland is a quiet little country which spurns brass band methods. Naturally its co-operative movement has not beat its wings to attract the attention of its neighbors, but it should be recorded here that the Dutch are rearing a solid co-operative organization worthy of their country.

Because Holland is an agricultural nation, its co-operators have made exceptional progress in that field since the war. The Dutch farmers buys the bulk of their farm fertilizer, fodder, seeds and plants co-operatively, while two-thirds of the sugar beet crop goes into co-op. mills. Almost all the potato flour is prepared by co-op. societies, not to mention a majority of straw paper mills under the co-operative movement. Dutch dairies are overwhelmingly co-operative and pay for milk exclusively according to its percentage of fat, a system which is raising the productivity of the herds remarkably. — Equity News, June 1, 1926.

# MAKE INTERIM PAYMENT

The sum of \$363,034 was distributed on April 10 by the Oklahoma Cotton Growers' Association, Oklahoma City, on 17,053 bales of cotton in 47 pools. This is not the final settlement. Further payments will be made as sales of cotton warrant.

Up to March 31 the association had received 206,106 bales of 1925 cotton, an increase of 54,761 over deliveries of last year.

#### B.C. DAIRY CO-OP.

In urging members to attend the annual meeting of the Fraser Valley Milk Producers' Association, Vancouver, B.C., the management said: "Let your criticism be as severe as you like, and your questioning as frank as possible. Your directors will be only too happy to respond to your every inquiry; they have nothing whatever to hide from the membership."

Butterfat totalling 3,782,779 pounds was handled by the association during 1925. This was an increase of nearly 180,000 pounds over 1924. There was returned to producer \$1,919,434 which was an average of about 56 cents a pound for butter fat. One cent a pound was absorbed in freight, and one cent a pound was carried to the 1925 bond redemption fund, for which shares will be issued to members according to amount of butterfat delivered.

Sales of butterfat and manufactured products amounted to \$3,531,877. In addition there were feed sales of \$426,867. The skim milk made into milk pow-

der and casein sold for \$43,454 and \$23,199 respectively.

Membership during the year increased from 2,130 members (Continued on page 18.)

# Eat more Macaroni this Summer

You will be delighted with the great variety of delicious and nourishing dishes that can be made with

# **EXCELSIOR**

MACARONI SPAGHETTI VERMICELLI ALPHABETS EGG NOODLES

Any macaroni dish will taste better if made with Excelsior macaroni, products. Be sure you get Excelsior from your grocer.

Excelsior Macaroni Products

# The Carter Disc Separator lives up to all Claims

It will separate Foul Seeds from Oats, Barley and Wheat.

It will separate Wheat from Barley and Oats.

It will separate Barley from Oats.

It will separate Red Variety Wheat from Durum Wheat.

It will make you money

Write us for Evidence.

# Strong-Scott Manufacturing

Company, Limited

WINNIPEG

**MANITOBA** 

## FARMERS SCORE AT **OTTAWA**

(Continued from page 2.)

council and that he was paid by the council and nobody else, but ended up by saying that perhaps in opposing the amendment he was expressing his own private "And the Canadian opinion. Council of Agriculture paid you," remarked a member of the commitee. There was no reply, and the incident closed.

# The Pool Argument

The Pool case was presented by C. H. Burnell, secretary of the Central Selling Agency, and President of the Manitoba Pool, who read a memorandum prepared by the Pools. He was followed by T. J. Murray, K.C., counsel for the Pools, who dealt with some of the legal aspects of the subject. Briefly the Pool argument was that the farmer had always enjoyed the right to designate the terminal elevator to which his grain was to be shipped, but he had rarely exercised the right because until the Pools came into existence the terminal of one elevator company as a

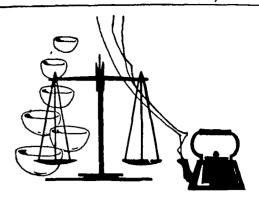
rule meant no more to him than the terminal of another. Some farmers, however, had exercised the right and their instructions had been carried out by the country elevators, but taking advantage of the fact that the majority of the farmers did not exercise their right the grain companies had built up the practice of shipping to their own terminals, and last year had succeeded in having the practice converted into a statutory right.

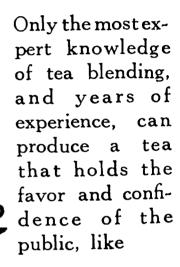
# The Trade Reply

The argument of the elevator companies was that the Act did not specifically give the right to designate the terminal elevato the farmers, and that as the practice of shipping to their own terminals had existed for twenty-five years, the elevator companies were justified in protecting themselves against the competition of the Wheat Pools by having the practice recognized in supporting legislation.

To the Pool argument that the elevator companies were paid for the service of handling grain, the

(Turn to page 17.)





# ABOB

# Whoopere!! We're Rarin' to Ramble Winnipeg Stampede RIVER PARK, SIX June 29 to July 5 One Wild Rip Roarin' Western Week STAMPEDE PROGRAM: APPERNONS 2 P.M. Bronk Riding Contest Wah Saddie. Bronk Riding Contest, Bareback. Calf Roping. Wild Cow Milking. Thick Races. Roman Standing Races. Rolay Races. Trick Fancy Roping. Trick and Fancy Riding. This Stampede is being managed by THE ALBERTA STAMPEDE CO. LTD. WELSH BROS. President. President

When writing advertisers please mention The Scoop Shovel

grain trade representatives replied that the country elevator charges were not sufficient to give an adequate return on the investment, and that the terminal profits were needed to support the country elevators. The Pools met this argument with the statements issued in connection with the raising of additional capital by the reorganized Alberta Pacific Elevator Company, showing that this company, without terminals had paid an average annual dividend on its common stock of 17% during the past fourteen years. There was no reply to that argument but the spokesmen for the trade did claim that all this new capital for the Alberta Pacific Elevator Company would be placed in jeo-pardy if the Campbell Amendment became law.

#### In the Senate

The fight has now been transferred to the Senate, and the grain trade will undoubtedly exercise all the influence at its command to have the Bill defeated in the Upper Chamber. There the grain trade is hopeful, and apparently feels that the tearful appeals for the sacred rights of private property, security for investments and the inviolability of business practice will be listened to with greater respect and favor in the Senate than elsewhere.

Perhaps, but the supporters of the Bill are not without hope. Not all the Senators are oblivious to the rights of the farmer. Many of them believe the majority of the committee believed that the man who grows and owns the grain should have the right to say how and where it is to be shipped. A number of them are impressed with the magnificent work that has been done in building up the Wheat Pools in Western Canada. They recognize the value of these voluntary co-operative marketing organizations, and they will hesitate before doing anything that would prevent the Pools doing the best possible for their members.

# CANADA HAS ARRIVED

In the co-operative marketing of this world crop, Canada has arrived, Australia is on the way, and the United States—a question!—M. C. Cutting in the Country Gentleman.

# Live Poultry Wanted

No doubt that you are familiar with the fact that we have been in the Poultry business for the past 14 years from reading other farm papers. We are still soliciting your shipments, no matter if they be large or small.

The breeding season being over, you, no doubt will have a number of birds to dispose of.

—Hens—Roosters— Ducks—Turkeys—Geese— very soon you will have young broilers (spring chickens)— dont fail to get our quotations on these, no matter at what time of the year.

If you do not happen to have the proper sized shipping crates for the number of birds you wish to ship to us, let us know the number and we will at once forward you sufficient crates without delay.

We mall settlements upon receipt of shipment.

-Licensed and bonded under the Produce Dealers Act of Manitoba .-

Our prices as quoted below are absolutly guaranteed until July 1st, (inclusive) Hens--over 5 lbs. 18c per lb.; — 4 to 5 lbs. 16c — under 4 lbs. 14c. (Must be in good condition).

Roosters-10c per 1b.

Turkeys-Hens, 8 lbs. or over, in good condition, 20c per lb; Old Toms, in good condition, 15c per lb.

Ducks-Ducklings 31/2 lbs. and over 25c per lb.-Old 13c per lb.

-Brollers—ship them to us and we will pay the highest market price.

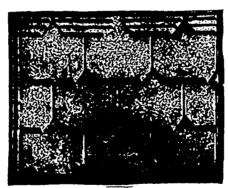
All prices are live weight F.O.B. Winnipeg.

# Golden Star Fruit & Produce Co.

91-95 LUSTED ST., WINNIPEG

# Steel Roofing is Fireproof

# Here's the Famous "EASTLAKE" Steel Shingle



Been defying the elements for as long as 45 years—and still going strong. "EASTLAKE" shingles have a reputation second to none throughout the Dominion, gained from the experience of nearly half a century's manufacture. We can furnish estimate by return mail and will gladly submit prices upon request.

# What About Corrugated Iron

for that new Barn Implement Shed or any other out buildings? We can give you a real price upon first class material. Ask Dealer, or write direct to:

# WESTERN STEEL PRODUCTS, LIMITED

(Amalgamated with The Metallic Roofing Co., Limited)

Regina — Saskatoon — WINNIPEG — Calgary — Edmonton — Vancouver,

# Vulcan Iron Works Limited

Established 1874
WINNIPEG

Anything in Iron and Steel

Prompt and Efficient Service



Grain Bags Twine
BEMIS BRO. BAG CO.,
WINNIPEG

SCOOP SHOVEL

# An Improved FAIRBANKS Wagon Scale for Less Money

THE

Since the first Fairbanks scale was built almost 100 years ago many improvements have been brought about. The latest many improvements have been brought about. Fairbanks achievement is a wagon scale of an entirely new design—a distinct improvement on anything so far invented. This scale has a much simpler lever system. Consequently it requires fewer parts and we are able to sell it at a much lower price.

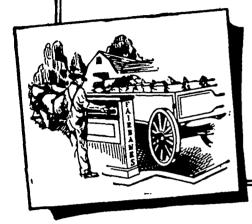
It also costs less to install, for it requires only a very shallow pit and foundation.

Like all Fairbanks scales it is very strong and sensitive. It will give accurate weight for many years. Made in 6 and 10 ton sizes.

Write us for prices, and illustrated

The CANADIAN Fairbanks Morse COMPANY-Limited

St. John, Quebec, Montreal, Ottawa, Toronto Windsor, Winnipeg, Regina, Calgary, Vancouver, Victoria 570



# A Surface You Love to Clean /



HOUSEKEEPING and housecleaning is such a pleasure when surfaces retain their bearing in the control of the cont when surfaces retain their beauty so long.

MIRACLE Varnish and Finishes give a surface so smooth and hard that dirt cannot cling to it—a damp cloth will always make it spotless, fresh and beautiful as when newly painted.

# MIRACLE **VARNISH** & FINISHES

Use It Anywhere!

There is only one quality of MIRACLE—use it for inside or outside work. This is one of the economies of MIRACLE, when you have completed a job and there is any paint left over you can use it on any other surface.

MIRACLE Varnish and Finishes are made from an old English recipe and contain Congo and Kauri Gums, Linseed and China Wood Oil, Turpentine and Dryers.

Identify MIRACLE Varnish and Finishes by the label on the can and the figures "777."

MIRACLE Varnish is made clear and eight transparent

MIRACLE Finish is made in 28 beautiful colors.

Distributors for Western Canada: MARSHALL WELLS CO. LTD. Edmonton WINNIPEG Vancouver



# CO-OPERATION AT HOME AND ABROAD

(Continued from page 15.)

to 2,344. Construction of a utility plant, a dairy extension plant and a large stable was undertaken and nearly completed. A contest in behalf of clean milk was conducted among members.

Real estate, buildings, machinery and equipment, were valued at \$785,749 on December 31 last, after deductions for depreciation. There was outstanding on that dits amounted to \$41,425.

# A TEN-YEAR CONTRACT.

Continuance of the Arkansas Rice Growers' Co-operative Association, Stuttgart, Arkansas, for another ten years, is assured by the results of the recent signup campaign. It is reported that "overwhelming approval" of the association was shown when an acreage equal to more than 50 per cent. of that of 1925 was signed up within 30 days. The campaign was conducted by ninety members of the organization who voluntarily gave their time and energy and worked without remuneration to secure signatures to the new contract.

# A. P. ELEVATOR CO.

A new company, headed by James Stewart, president of the James Stewart Grain company. Winnipeg, has been organized to take over Alberta Pacific Grain Company, Limited. The new company, the Alberta Pacific Grain Company, Limited, has been incorporated under the Dominion The new comcompanies act. pany not only takes over the assets of the precedessor company, but also has acquird an agreement to purchase the 2,000,000 bushels terminal elevator at Vancouver, owned by the Vancouver Terminal Grain company, limit ed. The new concern will own and control a terminal elevator at Vancouver, an interior terminal elevator at Calgary with a capacity of 250,000 bushels, 319 country grain elevators, 166 country dwelling houses and 226 coal sheds in the provinces of Saskatchewan and Alberta. The combined value of fixed assets and investments being acquired, with net current assets, will exceed \$8,717,285.

F. W. Riddell, who has been general manager of the Saskatchewan Co-operative Elevator company, limited, will be the managing director of the new company, and the board will include, in addition to President James Stewart, C. W. Band, Toronto: D. A. Campbell, Torronto; J. C. Gage, Winnipeg; A. C. Michael, Winnipeg, and F. W. Riddell Calgary.

# 17 per cent. profits

Some new financing through a group of financial houses, comprising the Royal Securities corporation, limited, R. A. Daly and company, Hanson Brothers and Greenshields, limited, is being done, and shortly to be offered is an issue of \$3,000,000 seven per cent. cumulative redeemable preferred shares, with which will also go a bonus of class A common shares of no par value.

Incidentally the shareholders of Alberta Pacific, in the liquidation of the old company, are likely to receive the equivalent of about \$106 per share for the preferred and \$320 for the common. In this event original preferred shareholders who received a bonus of 25 per cent. of the common stock in 1912 have an increment which nearly equals the original investment, in addition to having received a very liberal annual return on their money, dividends on common having averaged over 17 per cent. for the past 14 years.

-Manitoba Free Press.

# THE DANISH CO-OP. BANK FAILURE

If I should express in one word that which I think has more than anything else caused the failure of the old bank, I should put down the word speculation. All friends of true co-operation here in Denmark now realize that more fully since the collapse of the old bank. Danish co-operatives will in the future have to be on their guard against speculation, especially when it tries to enter among them garbed in co-operative raiment. Speculation belongs to private capital where, despite the disaster it brings, it is still considered a friend.—P. K. Toksoig in "Cooperation."

# Buying in Winnipeg?

A savings account in your own savings institution will prove a great convenience to you when buying in Winnipeg.

It provides you with funds in Winnipeg and overcomes the danger of loss while bringing or sending money into the city to pay for your purchases. Meantime it earns.

# 4% INTEREST

The ease and advantage of saving by mail is explained in the folder "Saving by Mail" which will be sent you on request.

# PROVINCE OF MANITOBA SAVINGS OFFICE

339 Garry St

Winnipeg

"Conducted to Foster the Thrift and Welfare of the People."

# MILLAR, MACDONALD & CO.

CHARTERED ACCOUNTANTS

460 MAIN STREET

WINNIPEG

AUDITORS TO THE MANITOBA WHEAT POOL

# DO NOT MISS THE

# Provincial Exhibition

The Annual Field and Holiday for Manitoba

Brandon—June 28 to July 2

Send Your Entries Now!

# Pool Ripples



Pool, pool, we're getting stronger;

Old man Chance has lost his reign;

We are winning every day, So we do not have to say, How much money will you give me for my grain?
—The Wheat Grower.

A rich but eccentric man died. The clergyman, who was young and new to the parish, thought it a fitting opportunity to call and comfort the widow. "You must not grieve," he told her. "The body that lies here is not your husband. It is merely a husk, an empty shell—the nut has gone to heaven."

A clergyman gave out the hymn, "I Love to Steal Awhile Away," and the deacon who led the singing began: "I love to steal—" but found he had pitched the note too high.

Again he began, "I love to steal—" but this time it was too low. Once more he tried. "I love to steal—" and again got the pitch wrong.

After the third failure the minister said, "Observing our brother's propensities, let us pray."-Western Christian Ad-

vocate.

Some of the methods used in manipulating the wheat markets remind us of the story of the man who came into a butcher shop to buy some sausage. The butcher was an old Dutchman.

"How much is your sausage",

asked the customer.

"Thirty-five cents", was the

"So-and-so sells it for twentyfive", returned the customer.

"You better go buy it there then", said the Dutchman.

"But he is out of it".

"Ah, said the Butcher, "when I am out of it, my price is twenty-five cents, too, but when I have some it's thirty-five".— Nebraska Wheat Grower.

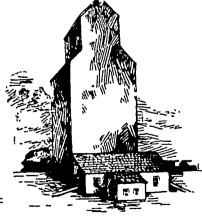
"How kind of you," said she, "to bring me these lovely flowers. They are so beautiful and fresh. I think there is some dew on them yet."

"Yes," said the young man, in great embarrassment, "there is, but I am going to pay it off tomorrow."-The Yellow Strand.



# General Contractors and Engineers

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Our Organization Always at Your Service and Satisfaction Guaranteed

# Pearson-Burleigh Ltd.

601 McINTYRE BLOCK. WINNIPEG

# CANADIAN GROWERS ARE LOYAL CO-OPERATORS

Mr. J. M. McDonald, who represented the co-operative wheat pools of Australia at the conference held at St. Paul on February 18, was met on his return at Spence street by representatives of the Co-operative Wheat Pool of Victoria, who entertained him at luncheon and afterwards conferred with him. Mr. McDonald said that the conference had been an unqualified success and that he and his co delegate Mr. Teasdale had been particularly well received. The Canadians were intensely interested in Australia and expressed their willingness to assist in organising the wheat farmers of Australia to achieve a pooling system on the lines of the Canadian pool, which had had such wonderful success. Mr. McDonald was impressed with the successful methods of the Canadian central pool and the three provincial pools of Alberta, Manitoba and Saskatchewan and he strongly advocated the formation of a central administration by the Austrtralian pools, such as that which now functions for the three Canadian wheat pools. He mentioned that this season the Canadian pool controlled 65 per cent. of the crop, or approximately 200,000,000 bushels. One important fleature of the Canadian pool was that the farmers signed contracts with the pool for a term of three or five years, under which they undertook to place all their wheat produced in the pool. The farmers had direct representation on the pools, and Mr. McDonald said he was of the opinion that when the case was put to the Australian farmers, giving the exact conditions of the contracts, the farmers of Australia would also be agreeable to signing similar contracts. He was asked—Did the Canadian farmers honor those contracts? and replied that without undue trouble, fully 98 per cent. of the farmers of Canada who signed the contract honored it. After all, such contracts were only agreements between the farmers themselves to work together, and farmers will realise in Australia, as they had done in Canada, that farmers when united were bound to obtain better results than by marketing individually. Prominent business men of Canada were urging farmers to support the co-operative marketing of their produce. Following on the conference, Mr. McDonald visited the wheat provinces in Canada

and United States, and was greatly impressed with the propress made in co-operative marketing of not only wheat, but all primary products.

G. & N. Co-operator, Melbourne, Australia.



# in the full roller bearing 28 x 46 Thresher

THE

Red River Special Line Threshers 22x36 28x46 30x52

32x56 36x60 Tractors N & S Oil-Gas 25-50 Allis-Chalmers 15-25 20-35

Nichols & Shepard Steam Engines For custom threshing, neighborhood rings and farmer companies, the popular N & S 28 x 46 is a money maker.

No experts are needed as the machine is ready to thresh when it leaves the factory and to keep on threshing for years to come. Ability to do good work under difficult conditions make it a profitable thresher to own. The construction is all steel—to last a lifetime.

The capacity of the 28 x 46 is large, and the power requirement is small—the full Roller Bearings and the Alemite-Zerk Lubrication cut down the power needed, the time of oiling up and end hot boxes.

The famous 4 Threshermen, the Big Cylinder, The Man Behind the Gun, the Steel Winged Beater, and the

Beating Shakers, save all the grain. They

thresh all grains and seeds.

A new manufacturing method enables us to place this high quality Nichols & Shepard Thresher on the market at a price that puts it within the reach of any group of farmers, who want to save all their grain in an economical way.

There is a Red River Special outfit for every size run.

# NICHOLS & SHEPARD In continuous business since 1848

The Red River Special Line

-it saves the farmer's thresh bill

# U. S. LAMB POOL ON NATIONAL BASIS

Sixty-eight thousand feeder lambs were purchased direct from the range in 1925 through the National Live Stock Producers Association, Chicago, the branch oganizations at Chicago, St. Louis and Kansas City handling the animals. This lamb pool proved so satsfactory the livestock producers that a feeder lamb pool on a national basis has been organized by the member agencies. It is reported that savings effected last year amounted to from one dollar to two dollars per hundredweight, and it is hoped this year to lessen materially the cost of lambs in the Corn Belt.

The approximate price of lambs per hundredweight, f.o.b. loading point will be quoted to the purchaser in advance. The price will be determined by pooling the cost at intervals, contingent with volume received and changes in price conditions. The lambs will be billed at cost, f.o.b. cars at loading point, plus \$15 commission per car and five cents per head for insurance, to cover all losses from deads, cripples, and shortage in transit.

An order must be for at least one double deck car, approximately 275 head, and an advance payment of \$1 per head is required, which is credited to the purchase price. Growers are advised that the earlier the order is placed the less the price will be. It is expected that shipments will begin about September 1, 1926.

#### OHIO WOOL CO-OP.

Over 4,500,000 pounds of wool of the 1925 clip was received by the Ohio Wool Growers' Co-operative Association, Columbus, Ohio, from 10,200 consignors. Of the total amount, 3,379,244 pounds came from Ohio, 406,853 pounds from Indiana, 342,210 pounds from Michigan, and 45,000 pounds from Pennsylvania.

This association began functioning in 1918 and since that year has marketed over 25,000,000 pounds of wool.

The Dairymen's League Cooperative of New York, now boasts a membership of 63,420.

# CLASSIFIED ADVERTIESMENTS

This section is especially provided for Pool members. Advertise here anything you wish to buy, sell, or exchange. The rate is 2c per word for each insertion. Minimum charge for single advertisement, 30c. Cash must accompany order.

In counting the words include name and address. Each group of figures and initials counts as a word. All new advertisements or changes should reach us not later than the 14th of each month.

#### Livestock

Sciling—Sunnycrest Dual-purpose Shorthorns. Four young bulls, ready for service, sire General Foch—131396—bred by Miss Charlotte Smith, Alisa Craig, Ont. His dam gave 0060 lbs. milk, testing 3.69 during her first milking period, and his grand-dam gave 8705 lbs. milk testing 42 in 345 days as four year old The dams of two of these young bulls have R.O.P. records of 0939 lbs. milk, testing 4.69 in 365 days, mature; and 6817 lbs. testing 4.2 in 283 days as four year old. Your choice for \$150 Herd full accredited Hampton Hindson, Sunnycrest Farm, Moline, Man.

Buy your boy or girl a registered Hereford calf at one dollar per week and watch them become pure bred breeders. For particulars write W. S. Shore, Cupar, Sask.

For Sale—High-class Percheron stallions or mares. Our Percherons combine size, quality, breeding. Carlson Bros., Roblin, Man.

For Sale—Chinchillas, 3-4 months old, from imported pedigreed stock. My rabbits are hardy and prolific. Commence fur farming and buy your stock from a Pool Member. C. W. Watson, Brookdale, Man. 3-6

Real Bacon Type Berkshires—Oldest, most select herd in Western Canada. Great length, smoothness, early maturing, prolific. Order early, avoid disappointment. January, February litters, \$20 to \$25 each. March \$20, April \$18, May \$15, registered. Express prepaid. Satisfaction guaranteed. James M. Ewens, Bethany, Man. 5-2

# Plants and Shrubs

Boughen Nurseries, Valley River, Man.—Northern hardy fruits a specialty. Write for Nursery and Seed Catalogue. 4-3

# Poultry

Alex. Taylor's Hatchery — Baby chicks from Government approved flocks. Hatching eggs, custom hatching, incubators, brooders, supplies, stock. Catalogue free. Alex. Taylor's Hatchery, 369 Aikins St., Winnipeg.

# Miscellaneous

Auto, Tractor and General Machine bearings and connecting rods rebabbitted. Manitoba Bearing Works, 150 Notre Dame East, Winnipeg.

Glencarnock, Molassine Meal—100 lbs, \$4.50; Calf Meal, 100 lbs, \$5.50; Stock Tonic, per package, \$1.00; Molasses in barrels, 54 gal., \$28.00; in pails, 60 lbs., \$3.50; Oil Cake Meal, 10 lbs., \$3.50. Jas. D. MacGregor, Glencarnock Stock Farms, Brandon, Man.

# Farm achinery

For Sale—14-28 Allwork Tractor, Red River Separator complete. First class condition. Consider Fordson Tractor. Fred C. Henton, Birnie, Man. 6-3

For Sale—18x36 Stinson Tractor; Steel Case Separator, 28 inches, complete with drive belt and ready to go; Four furrow Lacrosse Engine going; 220 gallon Kerosene Tank; Eight foot engine double disc; Samson Engine and two furrow plow. Owing to my work in the Pool I have cut down my farming operations and will sell these machines at snap prices—either for each or on time — f.o. b. Oakville. Address C. H. Burnell, Manitoba Wheat Pool, Wintipeg.

Thos. J. Murray, K.C. Ralph Maybank Olifford Dick

# Murray, Maybank & Dick

Barristers

ELECTRIC CHAMBERS, WINNIPEG.



# CALGARY EXCHANGE AND U.L.G.

(Continued from Page 3.)

March, 1926, 167 cars, 34.4 per cent of total.

April, 1926, 118 cars, 35.8 per cent of total.

The above figures include both livestock actually passing through the yards and also hogs marketed by United Livestock Growers by direct shipment from country point to packing plant so that it was not necessary for them to pass through the Stockyards.

#### Farmers are determined

Co-operative Livestock Marketing is developing at such a rate that it seriously menaces the business of a number of people connected with former methods of marketing. In that fact there is the explanation of the hostility shown to it on the part of the Calgary Livestock Exchange and the apparently desperate nature of the steps they took to injure it. Just what they hoped to accomplish is known only to themselves, but had they been able to interfere for any length of time with the ability of this organization to receive and handle livestock they might have done a certain amount of injury to the cause of co-operative marketing.

Reports received from the country indicate that there is a great deal of indignation at the tactics of the Calgary Livestock Exchange, and that, far from destroying confidence in cooperative marketing, exactly the opposite effect has been produced. Many letters and telephone messages have been received from individuals and U. F.A. Locals assuring us of their support. Farmers are more than ever determined to assert the right to market their own livestock through their own organization in a way that meets their own views, and in a manner that is superior to the method of handling livestock for which the Calgary Exchange stands.

The tea island of Ceylon has 257 co-operative societies with 30,000 members, although 10 years ago co-operation was a negligible factor.





